

| MICHIGAN - Current as o | of August 15, 2017 | | | | | | |
|------------------------------------|--|--|---|---|---|---------------------------------|---|
| License Classes | Small Distiller License, Distilling, rectifying, blending and or bottling spirits basic permit | | | 3-Tier or Control | Control - regulates wholesale of liquor only | | |
| Production and Distribution: | | Tasting Room: | | Promotion: | | Other: | |
| Fee | Basic Permit \$100 Annually | Tastings on site? | Yes, but must pass server training program | Tastings at On-Premise Locations? | | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | TTB DSP Permit first, then MLCC | Fees for Tours | Free or for a fee | Tastings at Off-Premise Locations? | Yes, tasting room off location fee \$100 per location | Allowed to hold other licenses? | No class C or retailing of any other spirits not distilled by company |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | Yes | % Grain from State | 1 to 100 |
| Maximum Production Amount | 60,000 gallons annually | Limits on Bottle Sales? | No | Off-site Tasting Events allowed? | Yes, samples only, consumer and sampling event license \$70, outdoor service permit | # Distilleries in State | |
| Production Related Limitations? | 60,000 gallons annually | On-premise consumption at distillery? | Yes, must pass server training program | Off-site bottle sale? | Yes | Separate laws for brandy? | |
| Self-Distribution? | May not sell direct to retail | Limits for on-premise sales? | No | Off-site drinks sale? | No | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes | NOTES | Distillery may own a restaurant |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Yes at licensed off premise accounts | | |
| | | Limits on Souvenirs | No | Special Events | Yes |] | |
| | | Taxes on Souvenirs | | For Profit Events | Yes |] | |



| MINNESOTA - Current as | s of August 15, 2017 | | | | | | |
|------------------------------------|---|---------------------------------------|---|---|-------------------|---------------------------------|---|
| License Classes | Micro Distilling License | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Tasting Room: | | Promotion: | | Other: | |
| Fee | Manufacturer of Distilled Spirits of 20,000 to 40,000 proof gallons \$2000, \$3000 bond. Manufacturer of Distilled Spirits of fewer than 20,000 proof gallons \$1,000, 2,000 Bond | Tastings on site? | Microdistillery - may provide samples of distilled spirits manufactured on its premises, in an amount not to exceed 15 milliliters per variety per person, no more than 45 milliliters by any person per day | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | |
| Avg Time to Obtain | | Fees for Tours | | Tastings at Off-Premise Locations? | | Allowed to hold other licenses? | |
| Minimum Production Amount | | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | |
| Maximum Production Amount | 40,000 | Limits on Bottle Sales? | Microdistilleries - one 375mL bottle per customer per day of product manufactured on site (must also be available for distribution by wholesalers) | Off-site Tasting Events allowed? | Charitable Events | # Distilleries in State | |
| Production Related Limitations? | | On-premise consumption at distillery? | Yes | Off-site bottle sale? | No | Separate laws for brandy? | |
| Self-Distribution? | No | Limits for on-premise sales? | Can sell cocktails to public if they get cocktail room license, but only one cocktail room license | Off-site drinks sale? | | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | | NOTES | May have a license for a cocktail lounge and restaurant |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Charitable Events | | |
| | | Limits on Souvenirs | | Special Events | Yes | | |
| | | Taxes on Souvenirs | State applicable sales tax | For Profit Events | | | |



| MISSISSIPPI - Current as | of August 15, 2017 | | | | | | |
|------------------------------------|---|--|---|---|---|------------------------------------|---|
| License Classes | Class 1 Distillers and/or Rectifier's Permit | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Tasting Room: | | Promotion: | | Other: | |
| Fee | \$4,500.00 | Tastings on site? | Yes, Four 1/4 oz samples per person per day. | Tastings at On-Premise Locations? | Yes, Four 1/4 oz samples per person per day. | Allowed to hold events on site? | |
| Avg Time to Obtain | | Fees for Tours | Yes | Tastings at Off-Premise Locations? | | Allowed to hold other licenses? | |
| Minimum Production Amount | None | Bottle Sales on Site | No | Bottle Sales at Fairs/Farmers Markets? | | % Grain from State | If a person approved for a manufacturer's permit, Class 1, distiller's permit produces a product with at least fifty-one percent(51%)of the finished product by volume being obtained from alcoholic fermentation of grapes, fruits, berries,honey or vegetables grown and produced in Mississippi,and produces all of such product by using not more than one(1) still having a maximum capacity of one hundred fifty(150)liters, the annual privilege license tax for such a permit shall be Ten Dollars(\$10.00)per ten thousand (10,000) gallons or part thereof produced. |
| Maximum Production Amount | None | Limits on Bottle Sales? | | Off-site Tasting Events allowed? | | # Distilleries in State | |
| Production Related Limitations? | | On-premise consumption at distillery? | Tastings | Off-site bottle sale? | No | Separate laws for brandy? | |
| Self-Distribution? | No | Limits for on-premise sales? | Yes, Four 1/4 oz samples per person per day. | Off-site drinks sale? | No | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | | On-Premise Festival | | NOTES | |
| | | Free Souvenirs | | Off-Premise Festivals | | | |
| | | Limits on Souvenirs | | Special Events | | 1 | |
| | | Taxes on Souvenirs | | For Profit Events | | | |
| | | | | | | | |



| MISSOURI - Current as o | of August 15, 2017 | | | | | | |
|------------------------------------|--|--|---|---|--|------------------------------------|-----|
| License Classes | Liquor Manufacturer–Solicitor license | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Tasting Room: | | Promotion: | | Other: | |
| Fee | \$450.00 | Tastings on site? | Yes | Tastings at On-Premise Locations? | Yes Retail By the Drink License (Spirits, Wine and Beer) \$300 | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | | Fees for Tours | Free or for a fee, Retail By the Drink License (Spirits, Wine and Beer) \$300 | Tastings at Off-Premise Locations? | No | Allowed to hold other licenses? | |
| Minimum Production Amount | | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | | % Grain from State | |
| Maximum Production Amount | | Limits on Bottle Sales? | | Off-site Tasting Events allowed? | | # Distilleries in State | |
| Production Related Limitations? | | On-premise consumption at distillery? | Yes Retail By the Drink License (Spirits, Wine and Beer) \$300 | Off-site bottle sale? | | Separate laws for brandy? | |
| Self-Distribution? | May not sell direct to retail, or have any vested interest in any retail locations | | | Off-site drinks sale? | | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | | NOTES | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | | | |
| | | Limits on Souvenirs | No | Special Events | 311.071. 1. Distillers may make contributions of money for special events where alcohol is sold at retail to a not-for-profit organization that: does not hold liquor license, less than 50% of members are liquor licensees, registered as nonprofit, net earning don't benefit private shareholder. Distillers may make contributions of \$ for festivals where alcohol sold at retail to non profit if its registered w/ sec of state, no earnings benefit private shareholder, uses the contributions to pay special event infrastructure expenses | | |
| | | Taxes on Souvenirs | State applicable sales tax | For Profit Events | - P - 200 | | |
| | | | | CSA State Spirits Regs Research | | 1 | |



| MONTANA - Current as | of August 15, 2017 | 1 | | 1 | | 1 | |
|------------------------------------|---|---------------------------------------|---|---|---|---------------------------------|---|
| License Classes | Micro Distillery | | | 3-Tier or Control | Control | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | \$600 annual fee | Tastings on site? | May provide samples of distilled spirits that were distilled on the premises, with or without charge at the distillery between 10 am and 8pm. No more than 2 ounces. **90% of the product must be distilled onsite. Tasting may be presented in cocktail form** | Tastings at On-Premise Locations? | Yes - during location's standard business hours | Allowed to hold events on site? | Within the confines of the operating hours allowed for distillers |
| Avg Time to Obtain | 60-90 days | Fees for Tours | Up to distillery | Tastings at Off-Premise Locations? | Yes - during location's standard business hours | Allowed to hold other licenses? | No |
| Minimum Production Amount | None | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | Through a third party "retail license with catering endorsement" but not through distillery license privilege. | % Grain from State | Not limitations on grain source but there are tax preferences for grain from in state sources |
| Maximum Production Amount | Less than 25,000 gallons | Limits on Bottle Sales? | 1.75 liters per per customer per day for off premise consumption | Off-site Tasting Events allowed? | Through a third party "retail license with catering endorsement" but not through distillery license privilege. | # Distilleries in State | 20 |
| Production Related Limitations? | Less than 25,000 gallons | On-premise consumption at distillery? | Yes up to 2 oz of spirits per customer per day | Off-site bottle sale? | through a third party "retail license with catering endorsement" but not through distillery license privilege. | Separate laws for brandy? | No |
| Self-Distribution? | Yes - can directly deliver to liquor stores. All fees, taxes, etc that would have been incurred by going through the central warehouse are still applied. | Limits for on-premise sales? | Between the hours of 8 am and 2 am | Off-site drinks sale? | Through a third party "retail license with catering endorsement" but not through distillery license privilege. | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Within the connfines of the operating hours allowed for distilleries | NOTES | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Through a third party "retail license with catering endorsement" but not through distillery license privilege. | | |
| | | Limits on Souvenirs | No | Special Events | Through a third party "retail license with catering endorsement" but not through distillery license privilege. | | |
| | | Taxes on Souvenirs | State applicable sales tax | For Profit Events | Through a third party "retail license with catering endorsement" but not through distillery license privilege. | | |



| NEBRASKA - Current as of August 15, 2017 | | | | | | | | | |
|--|--|--|---|---|--------|---------------------------|-----|--|--|
| License Classes | Manufacturer's license allows manufacture, storage and sale | | | 3-Tier or Control | 3-Tier | | | | |
| | of alcoholic liquor to wholesale | | | | | | | | |
| | licensees in and out of state; | | | | | | | | |
| | Microdistillery license Types | | | | | | | | |
| | of license Tier one (1-100 | | | | | | | | |
| | barrel daily capacity), Tier 2 | | | | | | | | |
| | (100-150); Tier 3 (150-200), | | | | | | | | |
| | Tier 4 (200-300), Tier 5 (300- | | | | | | | | |
| | 400), Tier 6 (400-500), Tier 7 | | | | | | | | |
| | (500+); Note - daily capacity | | | | | | | | |
| | means avg daily barrel | | | | | | | | |
| | production for previous 12 | | | | | | | | |
| | months and if no previous year | | | | | | | | |
| | to compare, then pay fee of | | | | | | | | |
| | \$500 for first year Retail | | | | | | | | |
| | Licenses = Class C for alcoholic | | | | | | | | |
| | consumption on & off | | | | | | | | |
| | premises, sales in original | | | | | | | | |
| | packages & sampling, Class D | | | | | | | | |
| | for consumption off premises, | | | | | | | | |
| | Class I for consumption on | | | | | | | | |
| | premises; Shipping licenses | | | | | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | |
| Fee | | Tastings on site? | May serve samples of the | Tastings at On-Premise | Yes | Allowed to hold events on | Yes | | |
| | an annual license fee of | | | Locations? | | site? | | | |
| | \$1,000; operator's license of | | craft distillery. Any such | | | | | | |
| | Micro distillery \$250; Class C \$300, Class D \$200, Class I | | samples must not exceed, per person, per day, 4 fluid ounces | | | | | | |
| | 13300. Class D 3200. Class I | | | | | | | | |
| | | | | | | | | | |
| | \$250; Manufacturer Shipping | | in volume. | | | | | | |
| | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct | | | | | | | | |
| | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | Fees for Tours | | Tastings at Off-Premise | | Allowed to hold other | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes | Locations? | | licenses? | Yes | | |
| | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | Fees for Tours Bottle Sales on Site | in volume. Yes May sell the spirits | Locations? Bottle Sales at Fairs/Farmers | | | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft | Locations? | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for | Locations? Bottle Sales at Fairs/Farmers | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the | Locations? Bottle Sales at Fairs/Farmers | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold | Locations? Bottle Sales at Fairs/Farmers | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises | Locations? Bottle Sales at Fairs/Farmers | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, | Locations? Bottle Sales at Fairs/Farmers | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 1 case | Locations? Bottle Sales at Fairs/Farmers | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 1 case of spirits and not exceed, per | Locations? Bottle Sales at Fairs/Farmers | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 1 case of spirits and not exceed, per person, per year, 6 cases of | Locations? Bottle Sales at Fairs/Farmers Markets? | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 1 case of spirits and not exceed, per person, per year, 6 cases of spirits. Spirits purchased on the | Locations? Bottle Sales at Fairs/Farmers Markets? | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 1 case of spirits and not exceed, per person, per year, 6 cases of spirits. Spirits purchased on the premises of a craft distillery | Locations? Bottle Sales at Fairs/Farmers Markets? | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 1 case of spirits and not exceed, per person, per year, 6 cases of spirits. Spirits purchased on the premises of a craft distillery must not be resold by the | Locations? Bottle Sales at Fairs/Farmers Markets? | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 1 case of spirits and not exceed, per person, per year, 6 cases of spirits. Spirits purchased on the premises of a craft distillery must not be resold by the purchaser or any retail liquor | Locations? Bottle Sales at Fairs/Farmers Markets? | | licenses? | Yes | | |
| Avg Time to Obtain | \$250; Manufacturer Shipping \$1,000, Manufacturer Direct Sales Shipping License \$500 | | in volume. Yes May sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 1 case of spirits and not exceed, per person, per year, 6 cases of spirits. Spirits purchased on the premises of a craft distillery must not be resold by the | Locations? Bottle Sales at Fairs/Farmers Markets? | | licenses? | Yes | | |



| NEBRASKA - Current as | of August 15, 2017 | | | | | | |
|------------------------------------|--|--|--|-------------------------------------|--|---------------------------|--|
| Maximum Production Amount | Micro distillery can only produce 10,000 gallons liquor per year | Limits on Bottle Sales? | Must not exceed, per person, per month, one case of spirits and not exceed, per person, per year, six cases of spirits. Spirits purchased on the premises of a craft distillery must not be resold by the purchaser or any retail liquor store. "Case of spirits" means twelve bottles, each containing 750 mL of distilled spirits. | Off-site Tasting Events allowed? | No | # Distilleries in State | |
| Production Related Limitations? | Microdistillery can only produce 10,000 gallons liquor per year | On-premise consumption at distillery? | Yes | Off-site bottle sale? | No | Separate laws for brandy? | |
| Self-Distribution? | No | Limits for on-premise sales? | | Off-site drinks sale? | No | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | | NOTES | |
| | | Free Souvenirs | | Off-Premise Festivals | | | |
| | | Limits on Souvenirs | | Special Events | The commissioner may issue special designated license for sale or consumption of alcoholic liquor at designated location to a microdistillery licensee or holder of manufacturer's license but only for 6 calendar days and must pay \$40 per day; only one special designated license shall be required for application for 2 or more consecutive days | | |
| | | Taxes on Souvenirs | | For Profit Events | | | |
| | | | | | | | |



| NEVADA - Current as of A | August 15, 2017 | | | | | | |
|------------------------------------|---|---------------------------------------|---|---|--------|---------------------------------|--|
| License Classes | Craft Distiller's License | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | Application fee \$400 plus licensee fee \$250. Alcoholic Liquor Tax Bond, \$1,000 minimum | Tastings on site? | May serve samples of the spirits manufactured at the craft distillery. Any such samples must not exceed, per person, per day, 2 fluid ounces in volume. | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | |
| Avg Time to Obtain | | Fees for Tours | Yes | Tastings at Off-Premise Locations? | | Allowed to hold other licenses? | |
| Minimum Production Amount | None | Bottle Sales on Site | On the premises of the craft distillery, sell the spirits manufactured at the craft distillery at retail for consumption on or off the premises. Any such spirits sold at retail for off-premises consumption must not exceed, per person, per month, 2 bottles of spirits. Spirits purchased on the premises of a craft distillery must not be resold by the purchaser or any retail liquor store. Bottle of spirits means a bottle containing 750 milliliters of distilled spirits. | Bottle Sales at Fairs/Farmers Markets? | Νο | % Grain from State | |
| Maximum Production Amount | | Limits on Bottle Sales? | Must not exceed, per person, per month, ONE case of spirits and not exceed, per person, per year, SIX cases of spirits. Spirits purchased on the premises of a craft distillery must not be resold by the purchaser or any retail liquor store. "Case of spirits" means twelve bottles, each containing 750 mL of distilled spirits. | Off-site Tasting Events allowed? | | # Distilleries in State | |
| Production Related Limitations? | | On-premise consumption at distillery? | Yes | Off-site bottle sale? | No | Separate laws for brandy? | |
| | No, max 10,000 gallons to wholesalers in state, in any calendar year, manufacture for exportation to another state, not more than a combined total of 20,000 cases of spirits at all the craft distilleries the person operates. | Limits for on-premise sales? | Yes, see above | Off-site drinks sale? | | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | | On-Premise Festival | | NOTES | |
| | | Free Souvenirs | | Off-Premise Festivals | | | |
| | | Limits on Souvenirs | | Special Events | | | |



NEVADA - Current as of August 15, 2017

Taxes on Souvenirs



| NEW HAMPSHIRE - Curr | ent as of August 15, 2017 | | | | | | |
|------------------------------------|---|--|--|---|---|---------------------------------|------------------------------------|
| License Classes | Liquor Manufacturer license | | | 3-Tier or Control | Control - liquor only in state run stores | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | (a) Beverage manufacturer license: (1) Domestic sales of 15,000 barrels or less per year, \$1,200; (2) Domestic sales of more than 15,000 barrels per year, \$1,692. | Tastings on site? | Yes - free or for a fee - limited to one 1/2 ounce sample per label per person | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | |
| Avg Time to Obtain | | Fees for Tours | Yes | Tastings at Off-Premise Locations? | Each liquor manufacturer selling no more than the equivalent of 3,000 9-liter cases of liquor per year at its licensed manufacturing facility shall have the right to distribute samples directly to on-premises and agency store licensees for tasting on the licensed premises in accordance | Allowed to hold other licenses? | Can hold one on-premise license |
| Minimum Production Amount | No | Bottle Sales on Site | Yes - if producing less than 5,000 cases per year | Bottle Sales at Fairs/Farmers Markets? | | % Grain from State | |
| Maximum Production Amount | If distilling less than 5,000 cases of liquor per year shall have the right to sell at retail at its facility for off-premises consumption | Limits on Bottle Sales? | Each liquor manufacturer shall have the right to sell at retail at its licensed manufacturing facility no more than the equivalent of 3,000 9-liter cases for off-premises consumption any of its liquor. Each retail sale shall be limited to one 9-liter case or less per sale. No liquor manufacturer shall sell more than 12 9-liter cases of liquor to any one customer in any calendar year. | | Each liquor manufacturer selling no more than the equivalent of 3,000 9-liter cases of liquor per year at its licensed manufacturing facility shall have the right to distribute samples directly to on-premises and agency store licensees for tasting on the licensed premises in accordance | # Distilleries in State | |
| Production Related Limitations? | see above | On-premise consumption at distillery? | Just samples, no sales except for off premise consumption | Off-site bottle sale? | | Separate laws for brandy? | |
| Self-Distribution? | Yes - but no more than 3,000 nine liter cases for off premise consumption; each individual sale limited to 9-liter case; no more than 12 nine liter cases of liquor to any one customer per calendar year | Limits for on-premise sales? | Can sell on premise for off premise consumption | Off-site drinks sale? | No | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | | NOTES | |
| | | Free Souvenirs | | Off-Premise Festivals | No | | |
| | | Limits on Souvenirs | | Special Events | | | |
| | | Taxes on Souvenirs | Taxes on Samples - 8% of sales or 8% of retail value of such samples | For Profit Events | | | |



| NEW JERSEY - Current as | of August 15, 2017 | | | | | | |
|------------------------------------|--|---------------------------------------|---|---|--|------------------------------------|--|
| License Classes | Class A license for Plenary Distillery License; Limited Distillery License | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | \$938.00 | Tastings on site? | Yes, 3 gratuitous 1/2 ounce samples per person per day | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | With restrictions |
| Avg Time to Obtain | 6–12 months (may be longer depending on town or city) | Fees for Tours | Up to distillery | Tastings at Off-Premise Locations? | With a special permit attached to a class C license holder at approved premises | Allowed to hold other licenses? | No |
| Minimum Production Amount | None | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | No requirements. Provision to include a statement/logo New Jersey Distilled if 51% or more is used. |
| Maximum Production Amount | 20,000 gallons | Limits on Bottle Sales? | Up to 5 liters | Off-site Tasting Events allowed? | With a special permit attached to a class C license holder at approved premises | # Distilleries in State | Approximately 16 – 20 licensed, opened or in a license/planning stage |
| Production Related Limitations? | 20,000 gallons | On-premise consumption at distillery? | Yes | Off-site bottle sale? | No | Separate laws for brandy? | No |
| Self-Distribution? | Yes (may also use a distributor) | Limits for on-premise sales? | No limits but cannot serve anyone who is intoxicated | Off-site drinks sale? | No | GOALS | Currently establishing statewide guild. Collective goals are: Get the limits raised to as much as 100,000 gallons to be competitive with other states. Lower state and federal excise taxes to compete more appropriately with wine, beer, cider and mead Allow food to be served in order to approach alcohol consumption in a more responsible manner. Establish best practices for all NJ state craft distillers. Conduct festivals under the guild to promote awareness to public as well as industry and raise capital for lobbyist. |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Not able to conduct thier own festivals | NOTES | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Not able to conduct thier own festivals | | |
| | | Limits on Souvenirs | No | Special Events | With a special permit attached to a class C license holder at approved premises (this includes festivals conducted by 3rd party) | | |
| | | Taxes on Souvenirs | Yes | For Profit Events | No | | |



| NEW MEXICO - Current | EW MEXICO - Current as of August 15, 2017 | | | | | | | | | | |
|------------------------------------|---|---------------------------------------|---|---|--|---------------------------------|-----|--|--|--|--|
| License Classes | Craft Distiller's License | | | 3-Tier or Control | 3-Tier | | | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | | | |
| Fee | Manufacturer's license as distiller, except brandy - \$3,000 | Tastings on site? | Yes | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes | | | | |
| Avg Time to Obtain | | Fees for Tours | | Tastings at Off-Premise Locations? | | Allowed to hold other licenses? | Yes | | | | |
| Minimum Production Amount | Craft Distiller must manufacture no less than 1,000 proof gallons of spirituous liquors per license year at licensee's premises | | Yes | Bottle Sales at Fairs/Farmers Markets? | Yes - must pay \$10 to department for "craft distiller's public celebration permit"; this permit can be shared w/ other craft distillers, small brewers and winegrowers | % Grain from State | | | | | |
| Maximum Production Amount | | Limits on Bottle Sales? | Only can sell own produced liquor or liquors produced by another NM craft distiller of NM manufacturer on craft distillers' premises AND only for off premises consumption, not for resale. | Off-site Tasting Events allowed? | | # Distilleries in State | | | | | |
| Production Related Limitations? | No less than 60% of gross receipts from sale of spirituous liquors for preceding 12 months of licensee's operation being derived from sale of spirituous liquor produced by licensee | On-premise consumption at distillery? | Yes | Off-site bottle sale? | Yes at only 3 other locations, after craft distiller paid applicable fee for off-premises permit. | Separate laws for brandy? | Yes | | | | |
| Self-Distribution? | No - can only sell spirituous liquors that are packaged by or for craft distiller to person holding wholesaler's license, a craft distiller's license or manufacturer's license | Limits for on-premise sales? | | Off-site drinks sale? | Yes w/ craft distiller's public celebration permit | GOALS | | | | | |
| | | Swag (t-shirts, glasses, etc.)? | | On-Premise Festival | Yes | NOTES | | | | | |
| | | Free Souvenirs | | Off-Premise Festivals | Yes with craft distiller's public celebration permit | | | | | | |
| | | Limits on Souvenirs | | Special Events | Yes with craft distiller's public celebration permit | | | | | | |
| | | Taxes on Souvenirs | | For Profit Events | | | | | | | |



| NEW YORK 1 - Current as of August 15, 2017 | | | | | | | | | | |
|--|---------|---------------------------------------|-----|---|------------------|------------------------------------|---------------------------|--|--|--|
| License Classes | A | | | 3-Tier or Control | 3-Tier | | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | | |
| Fee | | Tastings on site? | No | Tastings at On-Premise Locations? | | Allowed to hold events on site? | Yes | | | |
| Avg Time to Obtain | 25 days | Fees for Tours | | Tastings at Off-Premise Locations? | | Allowed to hold other licenses? | Other distilling licenses | | | |
| Minimum Production Amount | No | Bottle Sales on Site | No | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | | | | |
| Maximum Production Amount | No | Limits on Bottle Sales? | N/A | Off-site Tasting Events allowed? | Yes, need permit | # Distilleries in State | | | | |
| Production Related Limitations? | | On-premise consumption at distillery? | No | Off-site bottle sale? | No | Separate laws for brandy? | | | | |
| Self-Distribution? | No | Limits for on-premise sales? | N/A | Off-site drinks sale? | No | GOALS | | | | |
| | | Swag (t-shirts, glasses, etc.)? | No | On-Premise Festival | | NOTES | | | | |
| | | Free Souvenirs | | Off-Premise Festivals | | | | | | |
| | | Limits on Souvenirs | | Special Events | | | | | | |
| | | Taxes on Souvenirs | | For Profit Events | |] | | | | |



| NEW YORK 2 - Current as | s of August 15, 2017 | | | | | | |
|------------------------------------|----------------------|--|-----|---|------------------|------------------------------------|---------------------------|
| License Classes | A-1 | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | | Tastings on site? | | Tastings at On-Premise Locations? | | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | 25 days | Fees for Tours | | Tastings at Off-Premise Locations? | | Allowed to hold other licenses? | Other distilling licenses |
| Minimum Production Amount | No | Bottle Sales on Site | | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | |
| Maximum Production Amount | 75,000 gal | Limits on Bottle Sales? | | Off-site Tasting Events allowed? | Yes, need permit | # Distilleries in State | |
| Production Related Limitations? | | On-premise consumption at distillery? | No | Off-site bottle sale? | Yes, need permit | Separate laws for brandy? | |
| Self-Distribution? | Yes | Limits for on-premise sales? | N/A | Off-site drinks sale? | No | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | No | On-Premise Festival | | NOTES | |
| | | Free Souvenirs | | Off-Premise Festivals | | | |
| | | Limits on Souvenirs | | Special Events | | | |
| | | Taxes on Souvenirs | | For Profit Events | | | |



| NORTH CAROLINA - Curr | rent as of August 15, 2017 | | | | | | |
|------------------------------------|--|---------------------------------------|---|---|--|------------------------------------|---|
| License Classes | Distillery Permit | | | 3-Tier or Control | Control - spirits sold only at ABC | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | \$300 | Tastings on site? | Yes - limited to 1.5 oz of spirituous liquor in calendar day per person (no more than . 25 oz each samples), cannot charge | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Can do on-site festivals, but can never serve mixed drinks. And can never charge for sample tastings. |
| Avg Time to Obtain | 3 Weeks | Fees for Tours | Can charge for tours but not for tastings | Tastings at Off-Premise Locations? | Only with ABC approval | Allowed to hold other licenses? | No |
| Minimum Production Amount | No | Bottle Sales on Site | Yes, 5 bottles per person per year. Distillers must buy the bottles from the state at wholesale price | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | No requirements |
| Maximum Production Amount | No | Limits on Bottle Sales? | Only can sell to visitors who tour distillery and must be for consumption off the premises; only allowed in county where establishment of county or municipal ABC store been approved pursuant to G.S. 188- 602(g); must have "North Carolina Distillery Tour Commemorative Spirit" sticker affixed to bottle; no more than five bottles of spirituous liquor can be sold to a customer in 12 month period | Off-site Tasting Events allowed? | Only with ABC approval | # Distilleries in State | About 60 |
| Production Related Limitations? | No | On-premise consumption at distillery? | Complementary tasting only | Off-site bottle sale? | No | Separate laws for brandy? | No |
| Self-Distribution? | No. May Sell, deliver and ship spirituous liquor in closed containers at wholesale to exporters and local boards within the State, and, subject to the laws of other jurisdictions, at wholesale or retail to private or public agencies or establishments of other states or nations. | Limits for on-premise sales? | Just the 5 bottles per year that are North Carolina Tour Commemorative Spirits | Off-site drinks sale? | No | GOALS | Goal is to have unlimited bottle sales from the distillery and to allow serving mixed beverages on-site. More freedom on-site. Also if mixed beverage accounts could purchase direct from distilleries at the state regulated MXB price that would be helpful |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Can do on-site festivals, but can never serve mixed drinks. And can never charge for sample tastings. | NOTES | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Through ABC | | |



NORTH CAROLINA - Current as of August 15, 2017

| / | | | | | |
|---|---------------------|------------------|-------------------|---|--|
| | Limits on Souvenirs | Nothing of value | Special Events | Can get a permit from local gov't or to non-profit org. or political org to serve liquor at ticketed event held to allow unit of local govt or org to raise funds. New law also will create a Special Events Permit that will allow free tastings in approved locations, but still limited to | |
| | | | | locations, but still limited to 0.25oz samples of each product, (6 products max). Details are still being worked | |
| - | Taxes on Souvenirs | State Applicable | For Profit Events | out by the state. | |



| NORTH DAKOTA - Curren | nt as of August 15, 2017 | | | | | | |
|------------------------------------|---|---------------------------------------|--|---|---|------------------------------------|--|
| License Classes | Domestic Distillery License | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | \$100 annual fee | Tastings on site? | Yes - only free samples | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | 3 months after federal approval | Fees for Tours | No | Tastings at Off-Premise Locations? | Yes | Allowed to hold other licenses? | Yes, can also obtain retailer license allowing on premises sale of alcohol at restaurant owned by licensee and can own or operate a winery |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | Yes | % Grain from State | "Majority" of products from North Dakota agriculture |
| Maximum Production Amount | No (25,000 cap applies to total production) | Limits on Bottle Sales? | Can sell/deliver in or out of the state; if in the state, no more than 9 liters or less per month per person for personal use; out of state sales are limited to 25,000 gallons in a calendar year | allowed? | Yes, tax commissioner may issue special events permit for not more than twenty events per calendar year | # Distilleries in State | 2 |
| Production Related Limitations? | Must use majority of the state's farm products to manufacture and sell spirits produced on premises | On-premise consumption at distillery? | Yes | Off-site bottle sale? | Yes with permit above | Separate laws for brandy? | No |
| Self-Distribution? | No - must go through wholesaler, except may sell spirits to domestic winery if spirits produced from products provided to domestic distiller by the winery | Limits for on-premise sales? | No | Off-site drinks sale? | Yes with permit above | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes, but only on contiguous property under common ownership, allowing free samples or its spirits and to sell spirits by glass or in closed containers | NOTES | |
| | | Free Souvenirs | | Off-Premise Festivals | Yes with special events permit | | |
| | | Limits on Souvenirs | | Special Events | Yes with special events permit | | |
| | | Taxes on Souvenirs | | For Profit Events | Yes with special events permit | | |



| OHIO 1 - Current as of A | ugust 15, 2017 | | | | | | |
|------------------------------------|-----------------------|--|-----|---|------------------|---------------------------------|--|
| License Classes | A3 | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | <u>Other:</u> | |
| Fee | \$3,906 | Tastings on site? | No | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | No |
| Avg Time to Obtain | 30 Days | Fees for Tours | | Tastings at Off-Premise Locations? | Yes | Allowed to hold other licenses? | Yes, proper demising wall between permit premises needed |
| Minimum Production Amount | None | Bottle Sales on Site | No | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | |
| Maximum Production Amount | None | Limits on Bottle Sales? | N/A | Off-site Tasting Events allowed? | Yes, Need Permit | # Distilleries in State | |
| Production Related Limitations? | None | On-premise consumption at distillery? | No | Off-site bottle sale? | No | Separate laws for brandy? | |
| Self-Distribution? | State Controlled Dist | Limits for on-premise sales? | N/A | Off-site drinks sale? | No | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | | On-Premise Festival | | NOTES | |
| | | Free Souvenirs | | Off-Premise Festivals | | | |
| | | Limits on Souvenirs | | Special Events | | | |
| | | Taxes on Souvenirs | | For Profit Events | | | |



| OHIO 2 - Current as of A | ugust 15, 2017 | | | | | | |
|------------------------------------|---|---------------------------------------|---|---|------------------|---------------------------------|--|
| License Classes | A3a | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | \$2 - \$400 based on gallon production | Tastings on site? | 1/4 Ounce Pours/Product Up to 1 full ounce per visit | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | 30 Days | Fees for Tours | | Tastings at Off-Premise Locations? | Yes | Allowed to hold other licenses? | Yes, proper demising wall between permit premises needed |
| Minimum Production Amount | None | Bottle Sales on Site | Yes - but 6% of sale goes to State | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | |
| Maximum Production Amount | 10,000 PG | Limits on Bottle Sales? | 2 bottles per person | Off-site Tasting Events allowed? | Yes, Need Permit | # Distilleries in State | |
| Production Related Limitations? | None | On-premise consumption at distillery? | Yes if produce under the allowed limit per year and must have a kitchen | Off-site bottle sale? | No | Separate laws for brandy? | |
| Self-Distribution? | State Controlled Dist. | Limits for on-premise sales? | N/A | Off-site drinks sale? | No | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | | On-Premise Festival | | NOTES | |
| | | Free Souvenirs | As long as the gift does not exceed the price of the alcoholic beverage purchased by personal consumer | Off-Premise Festivals | | | |
| | | Limits on Souvenirs | | Special Events | | | |
| | | Taxes on Souvenirs | | For Profit Events | | | |



| OKLAHOMA - Current as | of August 15, 2017 | | | | | | |
|------------------------------------|----------------------------|--|-------------------|---|---|------------------------------------|---|
| License Classes | Distiller License | | 3-Tier or Control | 3-Tier | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | \$3,125.00 per fiscal year | Tastings on site? | No | Tastings at On-Premise Locations? | No | Allowed to hold events on site? | No |
| Avg Time to Obtain | 30 Days | Fees for Tours | No | Tastings at Off-Premise Locations? | No | Allowed to hold other licenses? | No |
| Minimum Production Amount | N/A | Bottle Sales on Site | No | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | N/A |
| Maximum Production Amount | N/A | Limits on Bottle Sales? | No | Off-site Tasting Events allowed? | No | # Distilleries in State | One registered distillery |
| Production Related Limitations? | N/A | On-premise consumption at distillery? | No | Off-site bottle sale? | No | Separate laws for brandy? | No |
| Self-Distribution? | No | Limits for on-premise sales? | N/A | Off-site drinks sale? | No | GOALS | Oklahoma liquor laws will be substantially overhauled effective 10-1-2018, which expands the abilities of Distillers. |
| | | Swag (t-shirts, glasses, etc.)? | | On-Premise Festival | No | NOTES | |
| | | Free Souvenirs | | Off-Premise Festivals | Annual special events license to sell beverages, quarterly special events license, annual public event license for up to 6 events, one-time public events license | | |
| | | Limits on Souvenirs | | Special Events | Annual special events license to sell beverages, quarterly special events license, annual public event license for up to 6 events, one-time public events license | | |
| | | Taxes on Souvenirs | | For Profit Events | Yes | | |



| OREGON - Current as of | August 15, 2017 | | | | | | |
|------------------------------------|--|--|--|---|---|------------------------------------|---|
| License Classes | Need a distillery license to manufacture; Full on-premises sales license is optional | | | 3-Tier or Control | Control - Oregon Liquor Control Commission regulate liquor stores | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | \$100 Annually | Tastings on site? | Yes- 0.5 fl oz per sample, max 2.5 fl oz | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes, max 8 per calendar year (also can be limited by specific city zoning laws) |
| Avg Time to Obtain | 90-120 days | Fees for Tours | Option - can charge for flights | Tastings at Off-Premise Locations? | Tastings can be held at any state liquor store, or by permit | Allowed to hold other licenses? | Anyone serving distilled spirits off premise must have valid Oregon serving permit, Industrial Alcohol Authority |
| Minimum Production Amount | No | Bottle Sales on Site | With approval from OLCC; pay 30-40% in tax off gross sales amounts for bottle sales; need to be DSP retail outlet | Bottle Sales at Fairs/Farmers Markets? | Yes with Special Events Distillery permit, \$25 fee per license day | % Grain from State | No |
| Maximum Production Amount | No | Limits on Bottle Sales? | No | Off-site Tasting Events allowed? | Yes with Special Events Distillery permit, \$25 fee per license day | # Distilleries in State | |
| Production Related Limitations? | Must have IAA to produce liquor above 80 proof | On-premise consumption at distillery? | Yes- 0.5 fl oz per sample, max 2.5 fl oz | Off-site bottle sale? | Yes with Special Events Distillery permit, \$25 fee per license day | Separate laws for brandy? | |
| Self-Distribution? | NO - but, with special permit (TTB DSP permit). Only for producers more than 100 miles from OLCC's distribution warehouse and product cannot be one that is arleady in stock at warehouse. | Limits for on-premise sales? | May sell your distilled spirits by individual glass or drink at your distillery and up to 5 other locations if you obtain full on- premises sales license; also can sell other manufacturer's distilled spirits by the glass or drink for consumption at your business w/ this license | Off-site drinks sale? | Yes with Special Events Distillery permit, \$25 fee per license day | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes with Special Events Distillery permit, \$25 fee per license day | NOTES | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Yes with Special Events Distillery permit, \$25 fee per license day | | |
| | | Limits on Souvenirs | No | Special Events | Yes with Special Events Distillery permit, \$25 fee per license day | | |
| | | Taxes on Souvenirs | No | For Profit Events | Yes with Special Events Distillery permit, \$25 fee per license day | | |



| PENNSYLVANIA - Curren | t as of August 15, 2017 | | | | | | |
|------------------------------------|---|--|---|---|--|------------------------------------|---|
| License Classes | Distillery license; Limited Distillery License | | | 3-Tier or Control | Control | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | Distillery license if \$5,400.00; limited distillery license \$1,500 | Tastings on site? | Yes | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | | Fees for Tours | Yes | Tastings at Off-Premise Locations? | Yes - can operate up to 5 additional PLCB approved locations | Allowed to hold other licenses? | Yes- Restaurant Liquour license, shipping license |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | Yes w/ permit. Up to 5 satelitte locations | % Grain from State | None |
| Maximum Production Amount | No max for Distillery licensees - Limited Distillery - no more than 100,000 gallons of liquor per year | Limits on Bottle Sales? | No | Off-site Tasting Events allowed? | Yes, with satelitte permit | # Distilleries in State | 82, 16 pending |
| Production Related Limitations? | No. No production taxes, only on sales | On-premise consumption at distillery? | Yes, cocktails and tastings. Wine and Beer | Off-site bottle sale? | Yes - limited distilleries | Separate laws for brandy? | No |
| Self-Distribution? | Yes - limited distilleries can sell to individual consumers, retail licensees and PLCB | Limits for on-premise sales? | Can even sell products from other breweries, distilleries, limited distilleries and limited wineries for on-premise consumption (up to 50% of total sales) | Off-site drinks sale? | Yes - limited distilleries | GOALS | credit card sales for on premise accounts at location of account |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes | NOTES | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Yes with permit | | |
| | | Limits on Souvenirs | No | Special Events | Yes with permit | | |
| | | | State tax applicable for transactions | For Profit Events | Yes with permit | | |



| RHODE ISLAND - Current as of August 15, 2017 | | | | | | | | | | |
|--|--|---------------------------------------|--|---|---|------------------------------------|-----|--|--|--|
| License Classes | Manufacturer's license; Craft | | | 3-Tier or Control | 3-Tier | | | | | |
| | Distillery license | | | | | | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | | |
| Fee | Annual fee of \$3,000 for distillery producing more than 50,000 gallons per year and \$500 for distillery producing 50,000 gallons or less per year; For the first 500 gallons: 6 cents per gallon, For the next 10,000 gallons: 4.5 cents per gallon, For the next 50,000 gallons: 3 cents per gallon, For the next 100,000 gallons: 1.5 cents per gallon, For each gallon over 165,500: 0.75 cents per gallon (NOTE: biennial license fee to operate as craft distillery is \$1,500 | Tastings on site? | Yes - limited to 375ml per visitor per day in conjunction w/ tour and/or tasting (get spirits tasting license) | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | | | | |
| Avg Time to Obtain | | Fees for Tours | | Tastings at Off-Premise Locations? | | Allowed to hold other licenses? | Yes | | | |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | | % Grain from State | | | | |
| Maximum Production Amount | No | Limits on Bottle Sales? | No more than 750ml of spirits per visitor per day; craft distilleries can sell one case (12-750mL bottles) per day to each customer for off site consumption* | Off-site Tasting Events allowed? | | # Distilleries in State | | | | |
| Production Related Limitations? | No - but see fee schedule to see different limits | On-premise consumption at distillery? | Yes - limited to 4.5 oz of distilled spirits per visitor per day, or combo of not greater than three drinks (1.5 oz each) of spirits | Off-site bottle sale? | | Separate laws for brandy? | | | | |
| Self-Distribution? | No | Limits for on-premise sales? | *See above | Off-site drinks sale? | | GOALS | | | | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes | NOTES | | | | |
| | | Free Souvenirs | | Off-Premise Festivals | *Yes as long as event promoter gets a temporary large event license & distiller is responsible for purchase & dispensing of all alcohol | | | | | |
| | | Limits on Souvenirs | | Special Events | See above* | | | | | |
| | | Taxes on Souvenirs | | For Profit Events | Yes - and can share in the profits | | | | | |



| SOUTH CAROLINA - Curi | ent as of August 15, 2017 | 7 | | | | | |
|------------------------------------|---|---------------------------------------|--|---|---|---------------------------------|--|
| License Classes | Manufacturer License; Microdistillery License | | 3-Tier or Control | 3-Tier | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | Biennial fee of \$50,000; Micro distillery biennial fee - \$5,000 | Tastings on site? | Yes - max of 3 oz per person per day in tasting room for free or for a charge can be straight or in a cocktail; must be accompanied by a tour | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | Must go through inspection. | Fees for Tours | Up to the distillery | Tastings at Off-Premise Locations? | Yes at licensed events | Allowed to hold other licenses? | Yes, as a seperate entity/building. Must have seperation between tiers |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | No |
| Maximum Production Amount | Not for manufacturer; micro- distillery can only produce 125,000 cases per year | Limits on Bottle Sales? | Up to three 750ml bottles or 225liters in other bottle sizes per customer per day can be purchased by customer at distillery, but must be marked equal or higher in price than retail stores. Must be stamped "not for resale." | Off-site Tasting Events allowed? | Yes, at licensed events | # Distilleries in State | 34 Licensees |
| Production Related Limitations? | No | On-premise consumption at distillery? | Not of the bottles purchased at distillery | Off-site bottle sale? | No | Separate laws for brandy? | No |
| Self-Distribution? | No | Limits for on-premise sales? | Limited to product manufactured at licensed premises | Off-site drinks sale? | Yes, at licensed events | GOALS | More bottle sales on site, Sunday sales, Sell bottles at licensed events |
| | | Swag (t-shirts, glasses, etc.)? | Yes, may sell items promoting brand at location where liquor produced in a room separate from the locations of the tastings | On-Premise Festival | In tasting room or parking lot but tasting rules still apply | NOTES | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | No, must buy the product at retail for events/ can only come out to educate | | |
| | | Limits on Souvenirs | No | Special Events | Sampling can occur off- premises if establishment has permanent seating capacity of 50+, not more than sampling of 4 products at a time, samples less than 1/2 oz per product | | |
| | | Taxes on Souvenirs | State excise tax | For Profit Events | Yes | | |



| SOUTH DAKOTA - Currer | nt as of August 15, 2017 | | | | | | |
|------------------------------------|--|--|--|---|--|------------------------------------|---|
| License Classes | Distilling License; Artisan Distiller license | | 3-Tier or Control | 3-Tier | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | <u>Other:</u> | |
| Fee | \$4,000.00 for Distiller's License; \$500 for Artisan Distiller | Tastings on site? | Yes, no sample of distilled spirits, liqueur, or cordial may be larger than twenty-five milliliters. Max 3 per person per day | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | 4-6 weeks | Fees for Tours | Up to Distillery | Tastings at Off-Premise Locations? | County Fair Grounds - Special Event License | Allowed to hold other licenses? | Yes - an on-sale license |
| Minimum Production Amount | None | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | Νο | % Grain from State | Artisan Distillers - at least 30% of raw materials, other than water, used to produce distilled spirits shall consist of agricultural products grown in the state. if less than 30%, can file affidavit w/ department to request approval of production anyways |
| | Artisan Distillers: no more than 50,000 gallons spirits annually | Limits on Bottle Sales? | No | Off-site Tasting Events allowed? | Yes, as long as event has liquor license | # Distilleries in State | 7 |
| Production Related Limitations? | Artisan Distillers: no more than 50,000 gallons spirits annually | On-premise consumption at distillery? | Yes | Off-site bottle sale? | No | Separate laws for brandy? | No |
| Self-Distribution? | Yes can sell to wholesalers, retailers, and customers on premise | Limits for on-premise sales? | No | Off-site drinks sale? | County Fair Grounds - Special Event License | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes, nothing of value | On-Premise Festival | Yes | NOTES | |
| | | Free Souvenirs | Yes, nothing of value | Off-Premise Festivals | County Fair Grounds - Special Event License | | |
| | | Limits on Souvenirs | Nothing of value No distiller or wholesale licensee may attempt to promote the sale of liquor by tie-in sales arrangements or by any device such as gifts or other concessions of financial value to a customer | Special Events | County Fair Grounds - Special Event License | | |
| | | Taxes on Souvenirs | State applicable sales tax | For Profit Events | Yes | | |



| TENNESSEE - Current as of August 15, 2017 | | | | | | | | | |
|---|---|---------------------------------------|--|---|---|---------------------------------|-----|--|--|
| License Classes | Distillery License | | | 3-Tier or Control | 3-Tier | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | |
| Fee | \$1,000 per annum and \$300 application fee. | Tastings on site? | Yes - as a part of of a public tour of distillery's premises | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes | | |
| Avg Time to Obtain | 30 days | Fees for Tours | Can charge for tours - Up to distillery | Tastings at Off-Premise Locations? | Yes | Allowed to hold other licenses? | | | |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | | | |
| Maximum Production Amount | No | Limits on Bottle Sales? | No more than five (5) gallons of 1/6th of a barrel to any one (1) customer | | Yes, at festivals | # Distilleries in State | | | |
| Production Related Limitations? | Distillery license allows facility to manufacture or distill spirits w/ alcohol content of 8% or greater by weight | On-premise consumption at distillery? | Yes - samples and cocktails | Off-site bottle sale? | Yes, bottle sales allowed at festivals (special festival permits are filed with the TABC). At least three (3) participating distilleries are required to pull a festival permit. Can have to to fifteen (15) per year. | Separate laws for brandy? | No | | |
| Self-Distribution? | No | Limits for on-premise sales? | Must be spirits produced at distillery | Off-site drinks sale? | Yes, at festivals. | GOALS | | | |
| | | Swag (t-shirts, glasses, etc.)? | Can sell souvenirs | On-Premise Festival | Yes | NOTES | | | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Yes | | | | |
| | | Limits on Souvenirs | No | Special Events | Yes, but a festival permit would still have to be filed | | | | |
| | | Taxes on Souvenirs | 9.25% state sales tax | For Profit Events | Yes, but a festival permit would still have to be filed | | | | |



| TEXAS - Current as of August 15, 2017 | | | | | | | | | |
|---------------------------------------|---|--|--|---|--|------------------------------------|--|--|--|
| License Classes | Distillers and Rectifiers Permit (D) | | | 3-Tier or Control | 3-Tier | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | |
| Fee | \$1,500 annually | Tastings on site? | Yes, Samples 1 ounce each product | Tastings at On-Premise Locations? | Yes, but cannot advertise outside of the store with signs for "tasting event" - can onnly adversite on premises and by direct mailings | Allowed to hold events on site? | Yes - just cannot advertise outside the store with signs for a "tasting event," but may advertise on premises and by direct mailings | | |
| | The typical timeline for a Distiller permit varies, it depends on the sophistication of the applicant and whether they are in a dry county and have to get voter approval. | Fees for Tours | Yes | Tastings at Off-Premise Locations? | Only at licensed liquor stores | Allowed to hold other licenses? | Distillers Agent Permit (DK) \$114; must also hol da "Package Store Tasting Permit" in order to conduct tastings at a package store | | |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | No requirement on using Texas grain, however, you are not allowed to use the "Go Texan" marketing campaign logo unless your agriculture products are grown in Texas | | |
| Maximum Production Amount | No | Limits on Bottle Sales? | Yes, two 750ml bottles per person per month (every 30 days) | Off-site Tasting Events allowed? | No | # Distilleries in State | | | |
| Production Related Limitations? | No | On-premise consumption at distillery? | Samples Only; just recently began to allow cocktail sales at distilleries | Off-site bottle sale? | No | Separate laws for brandy? | No different laws for different types of liquor | | |
| Self-Distribution? | No | Limits for on-premise sales? | Yes, 2 750ml bottles per person per month | Off-site drinks sale? | No | GOALS | Hoping to increase the number of bottles sold online direct to consumers to distilleries are not limited to 2 bottles per person every 30 days; also hoping to remove requirement that distributor be present whenver a distiller solicits business from restaurant or bar | | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | No | NOTES | Do not have a definition for "craft" distilleries in Texas, so difficult to delineate between craft and large distilleries | | |
| | | Free Souvenirs | | Off-Premise Festivals | No | | | | |
| | | Limits on Souvenirs | Distillers are allowed to sell souvenirs and things like that but they cannot sell them to package stores as a form of advertisement | Special Events | Yes | | | | |
| | | Taxes on Souvenirs | State applicable sales tax | For Profit Events | No | | | | |



| UTAH - Current as of August 15, 2017 | | | | | | | | | |
|--------------------------------------|--|--|--|---|---|------------------------------------|--|--|--|
| License Classes | Distillery license | | | 3-Tier or Control | All beverages over 3.2% alcohol regulated by state | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | |
| Fee | Initial fee \$3,800; application fee \$300; renewal fee \$2,900 | Tastings on site? | Yes - but must charge small fee because they are taxable; no more than 2.5 ounces per person per day, must be for educational information and must have substantial food available on site | Tastings at On-Premise Locations? | | Allowed to hold events on site? | Yes, limited by occupancy permit, 40 people | | |
| Avg Time to Obtain | Must submit application to License & Compliance Division by 10th of month to have time for processing | Fees for Tours | Yes | Tastings at Off-Premise Locations? | | Allowed to hold other licenses? | Yes | | |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | Yes | % Grain from State | They use 100% grain from state, but do not get any assist from the state for doing so | | |
| Maximum Production Amount | No | Limits on Bottle Sales? | No | Off-site Tasting Events allowed? | Yes, but must get event permit and specify whether it is a 120 or 72 hour event | # Distilleries in State | 14 Licensed Distilleries | | |
| Production Related Limitations? | No | On-premise consumption at distillery? | Yes | Off-site bottle sale? | Yes | Separate laws for brandy? | No | | |
| Self-Distribution? | Yes, outside of the department, manufacturers can sell to out of state consumers | Limits for on-premise sales? | No | Off-site drinks sale? | Yes | GOALS | Would like to get some kind of preferential treatment for local distilleries with the state liquor system | | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes | NOTES | cannot order a double of liquor (only 1.5 oz at a time) | | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | Yes | | | | |
| | | Limits on Souvenirs | No | Special Events | Special event permits are readily accessible and are rather lenient; must state whether permit is for 72hr to 120hr events and the director shall not issue any more than four single event permits in any one calendar year if one or more of the single events is a 120 hour event and no more than twelve single event permits if each one is a 72 hour event. | | | | |
| | | Taxes on Souvenirs | State applicable sales tax | For Profit Events | Yes | | | | |
| | | | 6 2017 | | | | | | |



| VERMONT - Current as of August 15, 2017 | | | | | | | | | |
|---|--|---------------------------------------|---|---|--|---------------------------------|-----|--|--|
| License Classes | Manufacturer - Third Class License - allows holder to sell spirits for consumption on licensed premises | | | 3-Tier or Control | 3-Tier | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | |
| Fee | \$1,000 for 1 full year, \$500 for 6 months or less | Tastings on site? | Yes - up to 2 oz. per person per day | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes | | |
| Avg Time to Obtain | | Fees for Tours | Yes | Tastings at Off-Premise Locations? | Yes | Allowed to hold other licenses? | Yes | | |
| Minimum Production Amount | No | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | Allows manufacturer or rectifier of vinous, malt and spirituous beverages to taste (2 oz for malt and vinous with a total of 8 oz or 1/4 oz of spirits with a total of 1 oz) and sell beverages produced by the manufacturer by the glass or unopened container. At one 4th-class location, vinous manufacturers may taste and sell products (by the glass or unopened container) of 5 other manufacturers provided they are purchased on invoice and allows vinous manufacturers to sell their products to 5 other manufacturers or rectifiers; (10 of the fourth class licenses are allowed per year and the length of the permit lasts for 1 year ending on April 30th or length | % Grain from State | | | |
| Maximum Production Amount | | Limits on Bottle Sales? | | Off-site Tasting Events allowed? | Yes | # Distilleries in State | | | |
| Production Related Limitations? | No | On-premise consumption at distillery? | Yes | Off-site bottle sale? | Yes | Separate laws for brandy? | | | |
| Self-Distribution? | No | Limits for on-premise sales? | | Off-site drinks sale? | Yes | GOALS | | | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | event permit (must charge \$5 per person entry fee, products may be samples at 2 oz. per product for educational purpose | NOTES | | | |
| | | Free Souvenirs | | Off-Premise Festivals | Yes | | | | |



| VIRGINIA - Current as of August 15, 2017 | | | | | | | | | |
|--|--|---------------------------------------|---|---|---|---------------------------------|-----|--|--|
| License Classes | Distiller's' licenses; Limited Distiller's licenses - in order to legally distill spirits in VA, distillers must obtain a Beverage Distilled Spirits plant permit from the TTB in addition to the license. | | | 3-Tier or Control | Control - just over spirits | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | <u>Other:</u> | | | |
| Fee | Less than 5,000 gallons annually: \$450. 5,001–36,000 gallons annually: \$2,500. More than 36,001 gallons annually: \$3,725 | Tastings on site? | Yes with a tasting license (used for purpose of featuring & educating consuming public), limited to three .5 oz samples per person per day | Tastings at On-Premise Locations? | | Allowed to hold events on site? | Yes | | |
| Avg Time to Obtain | | Fees for Tours | Yes | Tastings at Off-Premise Locations? | Yes, but limited to three 1/2 oz samples per person per day | Allowed to hold other licenses? | | | |
| Minimum Production Amount | No | Bottle Sales on Site | Yes - but to sell product to general public, must first have at least one product listed/sold through ABC retail store and then must get authorized as a VA ABC "distillery store" and enter into a contract with ABC | Bottle Sales at Fairs/Farmers Markets? | Yes, if licensed by ABC | % Grain from State | | | |
| Maximum Production Amount | Limited Distiller's licenses - manufacture not more than 36,000 gallons of alcoholic beverages per calendar year (located on farm in Commonwealth & agricultural products are grown on the farm) | Limits on Bottle Sales? | No limits | Off-site Tasting Events allowed? | Yes | # Distilleries in State | | | |
| Production Related Limitations? | see above | On-premise consumption at distillery? | Yes | Off-site bottle sale? | Yes, if licensed by ABC; starting July 1, 2017 - distilleries can sell bottles at events conducted "for the purpose of featuring and educating the consuming public about spirit products" | Separate laws for brandy? | | | |
| Self-Distribution? | No | Limits for on-premise sales? | No limits | Off-site drinks sale? | | GOALS | | | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | HB 2029 & SB 1448 (Jan 2018) will allow distillery stores to participate in events or festivals throughout state conducted for purpose of featuring and educating consuming public about spirits products without having to obtain a banquet license. | NOTES | | | |



VIRGINIA - Current as of August 15, 2017

| Free Souvenirs | | Off-Premise Festivals | HB 2029 & SB 1448 (Jan 2018) will allow distillery stores to participate in events or festivals throughout state conducted for purpose of featuring and educating consuming public about spirits products without having to obtain a banquet license. | |
|---------------------|-----------------|-----------------------|--|--|
| Limits on Souvenirs | No limits | Special Events | Yes, if manufacturer obtains Banquet License for special event, authorizes manufacturer to give samples of spirits, no single sample may exceed 1/2 oz per spirits product offered, unless served as mixed beverage (1.5 oz.); no more than 3 oz of spirits offered to any person. no more than 4 of these licenses per year & can occur of no more than 3 consecutive days w/ one license. | |
| Taxes on Souvenirs | State sales tax | For Profit Events | | |



| WASHINGTON 1 - Current as of August 15, 2017 | | | | | | | | | |
|--|----------------------------------|--|-----|---|---|------------------------------------|--|--|--|
| License Classes | Craft Distillery | | | 3-Tier or Control | 3-Tier | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | |
| Fee | \$100/year | Tastings on site? | | Tastings at On-Premise Locations? | Yes. 1.5 oz/person/day in 1/4 oz pours | Allowed to hold events on site? | Not yet. Legislation pending | | |
| Avg Time to Obtain | 45 days | Fees for Tours | | Tastings at Off-Premise Locations? | Yes. 1.5 oz/person/day in 1/4 oz pours | Allowed to hold other licenses? | Brewery, Winery/Cidery, General Distillery/Rectifier. | | |
| Minimum Production Amount | None | Bottle Sales on Site | | Bottle Sales at Fairs/Farmers Markets? | Not yet. Legislation pending | % Grain from State | | | |
| Maximum Production Amount | 150,000 proof gallons | Limits on Bottle Sales? | | Off-site Tasting Events allowed? | Yes, with permit | # Distilleries in State | | | |
| Production Related Limitations? | Must use 50% WA grown produce | On-premise consumption at distillery? | No | Off-site bottle sale? | Yes, but only by a non-profit with permit | Separate laws for brandy? | | | |
| Self-Distribution? | Yes | Limits for on-premise sales? | N/A | Off-site drinks sale? | Yes, but only by a non-profit with permit | GOALS | | | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | | NOTES | | | |
| | | Free Souvenirs | | Off-Premise Festivals | | | | | |
| | | Limits on Souvenirs | | Special Events | | | | | |
| | | Taxes on Souvenirs | | For Profit Events | | | | | |



| WASHINGTON 2 - Current as of August 15, 2017 | | | | | | | | | |
|--|------------------------------|--|---------------------------------|---|--|------------------------------------|---|--|--|
| License Classes | General Distillery/Rectifier | | 3-Tier or Control | 3-Tier | | | | | |
| Production and Distribution: | | Tasting Room: | | Promotion: | | Other: | | | |
| Fee | \$2,000/year | Tastings on site? | 2 oz/person/day in 1/4 oz pours | Tastings at On-Premise Locations? | Yes. 1.5 oz/person/day in 1/4 oz pours | Allowed to hold events on site? | Not yet. Legislation pending | | |
| Avg Time to Obtain | 45 days | Fees for Tours | | Tastings at Off-Premise Locations? | Yes. 1.5 oz/person/day in 1/4 oz pours | Allowed to hold other licenses? | Brewery, Winery/Cidery, Craft Distillery | | |
| Minimum Production Amount | None | Bottle Sales on Site | | Bottle Sales at Fairs/Farmers Markets? | Not yet. Legislation pending | % Grain from State | | | |
| Maximum Production Amount | Unlimited | Limits on Bottle Sales? | | Off-site Tasting Events allowed? | Yes, with permit | # Distilleries in State | | | |
| Production Related Limitations? | None | On-premise consumption at distillery? | No | Off-site bottle sale? | Yes, but only by a non-profit with permit | Separate laws for brandy? | | | |
| Self-Distribution? | Yes | Limits for on-premise sales? | N/A | Off-site drinks sale? | Yes, but only by a non-profit with permit | | Looking at wholesale change to licenses available here. Looking to add festival permissions, allow out of state shipping to occure & create a brand ownership category | | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | No | NOTES | | | |
| | | Free Souvenirs | N/A | Off-Premise Festivals | No | | | | |
| | | Limits on Souvenirs | N/A | Special Events | | | | | |
| | | Taxes on Souvenirs | N/A | For Profit Events | No | | | | |



| WASHINGTON, DC - Current as of August 15, 2017 | | | | | | | | | |
|--|-------------------------------------|--|---|---|--|------------------------------------|-----|--|--|
| License Classes | Manufacturer's License - class A | | | 3-Tier or Control | 3-Tier | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | |
| Fee | \$6,000 | Tastings on site? | Yes - no more than 3 ounces of spirits per customer in one day | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes | | |
| Avg Time to Obtain | | Fees for Tours | Up to distillery | Tastings at Off-Premise Locations? | Yes | Allowed to hold other licenses? | Yes | | |
| Minimum Production Amount | None | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | Yes, with Class K Farmer's Market license, valid for 6 months; annual fee \$500 - can do tastings too | % Grain from State | | | |
| Maximum Production Amount | None | Limits on Bottle Sales? | | Off-site Tasting Events allowed? | Yes | # Distilleries in State | | | |
| Production Related Limitations? | None | On-premise consumption at distillery? | Yes | Off-site bottle sale? | Yes | Separate laws for brandy? | | | |
| Self-Distribution? | Yes | Limits for on-premise sales? | Just must apply for on-site sales and consumption permit - only of products manufactured at the distillery | Off-site drinks sale? | Yes | GOALS | | | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes w/ Class I Festival license - for \$2,000, must be for performance of sports or cultural or tourism-related activity, no more than 5 consecutive days (only one festival per applicant in 3 month period) | NOTES | | | |
| | | Free Souvenirs | | Off-Premise Festivals | Yes | | | | |
| | | Limits on Souvenirs | | Special Events | | | | | |
| | | Taxes on Souvenirs | | For Profit Events | Yes | | | | |



| WEST VIRGINIA - Current as of August 15, 2017 | | | | | | | | | |
|---|--|---------------------------------------|--|---|---|---------------------------------|---|--|--|
| License Classes | Separate license for Distilleries and Mini-Distillery | | | 3-Tier or Control | Control - monopoly over wholesale of distilled spirits | | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | | |
| Fee | Distilleries - \$1,500 annually; Mini-Distilleries \$50 annually | Tastings on site? | Complimentary samples allowed | Tastings at On-Premise Locations? | Tasting yes, but no other consumption on premises | Allowed to hold events on site? | Yes | | |
| Avg Time to Obtain | 15 days | Fees for Tours | Yes | Tastings at Off-Premise Locations? | Yes, one flavor at a time and 1 per day | Allowed to hold other licenses? | No | | |
| Minimum Production Amount | None | Bottle Sales on Site | Yes - provided that all liquor for sale to customers from the distillery or the mini-distillery for off-premises consumption shall be subject of a five percent wholesale markup fee for items sold in gift shop, 2% market zone tax; and an 80 cents per case bailment fee to be paid to the commissioner. | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | Only farm distillerys have requirements - 25% | | |
| Maximum Production Amount | 50,000 gallons | Limits on Bottle Sales? | No | Off-site Tasting Events allowed? | No | # Distilleries in State | | | |
| Production Related Limitations? | No distillery or mini-distillery may sell more than three thousand gallons of product at the distillery or mini-distillery location the initial two years of licensure. The distillery or mini- distillery may increase sales at the distillery or mini-distillery location by two thousand gallons following the initial twenty-four-month period of licensure and may increase sales at the distillery or mini- distillery location each subsequent twenty-four-month period by two thousand gallons, not to exceed ten thousand gallons a year of total sales at the distillery or mini-distillery location. | On-premise consumption at distillery? | Only samples | Off-site bottle sale? | No | Separate laws for brandy? | No | | |
| Self-Distribution? | | Limits for on-premise sales? | Must be sold only for off- premise consumption | Off-site drinks sale? | No | GOALS | | | |



| /EST VIRGINIA - Current as of August 15, 2017 | | | | | |
|---|---------------------------------|---------------|-----------------------|--|--|
| ST VIRGINIA - Current as of August 15, 2017 | Swag (t-shirts, glasses, etc.)? | Yes | | Can get a license to hold event - but only can give 3 oz of samples to persons | "Mini-distillery" means an establishment where in any year no more than fifty thousand (50,000) gallons of alcoholic liquor is manufactured with no less than twenty-five percent of raw agricultural products being produced by the owner of the mini-distillery on the premises of that establishment, and no more than twenty-five percent of raw agricultural products originating from any source outside this state: Provided, That the maximum allotted production amounts shall not exceed the annual incremental production limitations provided for pursuant to section three-a of this article: Provided, however, That a distillery licensed and operating as of the effective date of this section that applies for designation by the Commissioner as a mini- distillery is eligible to be licensed as a mini-distillery without compliance with the |
| | | | | | without compliance with the requirements for the percentage use of on-premises grown and in-state raw agricultural products. |
| | Free Souvenirs | Yes | Off-Premise Festivals | At licensed facilites for spirits | 5 |
| | | Yes | | | |
| | | | • | At licensed facilites for spirits | |
| | Taxes on Souvenirs | Sales Tax -6% | For Profit Events | At licensed facilites for spirits | |



| WISCONSIN - Current as o | of August 15, 2017 | | | | | | |
|------------------------------------|---|--|--|---|--|---------------------------------|-----------------|
| License Classes | Manufacturers' and rectifier's permit authorizes manufacture/rectification of intoxicating liquor on premises. | | | 3-Tier or Control | 3-Tier | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | |
| Fee | \$1,000 annually | Tastings on site? | Yes - no more than 1.5 oz complimentary, can charge for additional samples | Tastings at On-Premise Locations? | Yes | Allowed to hold events on site? | Yes |
| Avg Time to Obtain | | Fees for Tours | Yes | Tastings at Off-Premise Locations? | Yes | Allowed to hold other licenses? | No |
| Minimum Production Amount | None | Bottle Sales on Site | Yes | Bottle Sales at Fairs/Farmers Markets? | No | % Grain from State | No requirements |
| Maximum Production Amount | None | Limits on Bottle Sales? | No | Off-site Tasting Events allowed? | | # Distilleries in State | |
| Production Related Limitations? | None | On-premise consumption at distillery? | Yes, cocktails and samples | Off-site bottle sale? | No | Separate laws for brandy? | No |
| Self-Distribution? | No - must sell to wholesalers | Limits for on-premise sales? | No | Off-site drinks sale? | No | GOALS | |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes | NOTES | |
| | | Free Souvenirs | Yes | Off-Premise Festivals | In general, unlike beer and wine, liquor is not allowed on public prperty in Wisconsin. This limits festivals to events help on private property where the porperty owneer/leasee has a liquor license | | |
| | | Limits on Souvenirs | No | Special Events | In general, unlike beer and wine, liquor is not allowed on public prperty in Wisconsin. This limits festivals to events help on private property where the porperty owneer/leasee has a liquor license | | |
| | | Taxes on Souvenirs | Sales tax | For Profit Events | Yes | | |



| WYOMING - Current as of August 15, 2017 | | | | | | | | |
|---|---|---------------------------------------|--|---|---|---------------------------------|-----------------|--|
| License Classes | Manufacturer's License, Class A, Class B | | | 3-Tier or Control | Control - licenses must be approved by State | | | |
| Production and Distribution: | | Promotion: | | Tasting Room: | | Other: | | |
| Fee | Manufacturer's License = \$250 (separate license for equipment); Class A License = \$100; Class B License = \$50 | Tastings on site? | Yes | Tastings at On-Premise Locations? | 3 oz per person per 24 hour period | Allowed to hold events on site? | Yes | |
| Avg Time to Obtain | None | Fees for Tours | Up to Manufacturer | Tastings at Off-Premise Locations? | Yes | Allowed to hold other licenses? | No | |
| Minimum Production Amount | None | Bottle Sales on Site | Yes, but must sell in room separate from facility used to serve customers for on premise consumption without payment of an additional fee | Bottle Sales at Fairs/Farmers Markets? | Can only sample if liquor retailer is there, has pulled catering permit, and has given permission to sample under their license | % Grain from State | No requirements | |
| Maximum Production Amount | None | Limits on Bottle Sales? | Νο | Off-site Tasting Events allowed? | Yes | # Distilleries in State | | |
| Production Related Limitations? | None | On-premise consumption at distillery? | Yes, limited to one room, except upon payment of an additional license fee equal to two-thirds (2/3) of the fee paid for the original license, a licensee may have and maintain one (1) additional dispensing room in the same building under the authority of the original license. Legislation to go in effect July 1 - now entire building is licensed dispensing room. | Off-site bottle sale? | Yes, but only to satellite location | Separate laws for brandy? | | |



| WYOMING - Current as | s of August 15, 2017 | | | | | | - |
|----------------------|--|---|--|-----------------------|---|-------|--|
| lf-Distribution? | Only the "Division" a/k/a Alcohol Division is the wholesale distributor and seller of alcoholic liquors | Limits for on-premise sales? | None | Off-site drinks sale? | No | GOALS | 1. Get an allowance of limite- number of special event permits per year that would allow us to sample and sell cocktails at event (i.e. fundraisers, community ever etc.) Ideally we would get 24 but we would be hugely benefity by even 12. 2. elimia the requirement that distiller physically ship product that i going to come right back to co on-site tasting rooms to the state liquor commission and then ship it back. 3. get an allowance of one on-site tast room and one additional satellite tasting room. Currently, if you have an on tasting room that counts as your "satellite" tasting room even if it is attached. There is no requirement that it be attached but you are only allowed one total. If your satellite tasting room is not attached, you cannot sell bottles or cocktails from you distillery |
| | | Swag (t-shirts, glasses, etc.)? | Yes | On-Premise Festival | Yes | NOTES | Essentially, we are not allowe to serve product outside of o satellite location and distiller We can offer samples at locations that have liquor licenses. We can work with a retailer who can pull a 24-hor catering permit to do events outside of licensed buildings, but we aren't allowed to serv them - the retailer has to. |
| | | Free Souvenirs | Can give away souvenirs for free as long as they have no value to the retailer except as an advertisement | Off-Premise Festivals | Yes if there is a retailer who has pulled a permit and is allowing us to sample. Distillery not allowed to service off premise | | • |
| | | Limits on Souvenirs Taxes on Souvenirs | None | Special Events | No | | |
| | | | | For Profit Events | | | |