

Trade Show
Food
Education
Governance
Social
Media

SATURDAY, FEBRUARY 9TH					
8:00 AM-5:00 PM	Lakeshore A	Essentials to Successfully Implementing an Occup	pational Safety Program in Your Distillery, Presente	ed by Industrial Safety and Training Services	
8:00 AM-5:00 PM	Lakeshore C	Sensory Master Class, Presented by Lallemand Bio			
SUNDAY, FEBRUARY 10TH					
8:00 AM-5:00 PM 8:15 AM-5:05 PM		Distillery Tour: The Dampfwerk Distillery, Brewer	pational Safety Program in Your Distillery, Presente s Supply Group (BSG), J. Carver Distillery, Tattersal		
4:00 PM-6:00 PM	the Hyatt Regency	Du Nord Craft Spirits Board of Directors Meeting (By Invitation Only)			
6:00-7:00 PM		Board of Directors and Meet the Candidates Photos (By Invitation Only)			
4:00-8:00 PM 4:00-8:00 PM	Nicollet Promenade	Pre-Registration Opening of the Vendor Trade Show (food and drink served)			
5:00-6:00 PM	Exhibit Hall TBA	Supplier Pop-Up Talks (tentative)			
8:00-10:00 PM	Off-site: Minnesota Made Ice Center, 7300 Bush Lake Rd Minneapolis, MN 55439	Made 1 Lake Rd Hockey Game for attendees and vendors: Either PLAY or root for your favorite team (TENTATIVE)			
MONDAY, FEBRUARY 11TH					
7:30 AM-7:00 PM	Nicollet Promenade				
8:00-9:30 AM	Nicollet	Breakfast			
9:00-10:00 AM 10:00-11:30 AM	Nicollet Nicollet	Keynote Speaker: Nick Gilson, Founder & CEO of Gilson Snow on "Carving Your Tracks in Highly Competitive Industries" Town Hall			
11:30 AM-6:30 PM	Exhibit Hall	Exhibit Hall Open/Ribbon Cutting			
12:00-1:00 PM	Nicollet	Attendee/Vendor/Exhibitors Lunch			
12:00-1:00 PM		Media Lunch (By Invitation Only)			
		ROOM: GREENWAY D	ROOM: GREENWAY A	ROOM: REGENCY	
1:00-1:55 PM		Sensory Analysis and Tasting of Malt Whiskey Mash Distillations - Dr. Patricia Aron (Rahr Malting Co.), Ilya Soroka (BSG), Seth Reid (11 Wells Spirits Co.)	How to Build a Sustainable Craft Spirits Business for the Long Haul - Harry Kohlmann, Park Street	What to Expect During an OSHA Inspection - Kevin and Gary Yurt, ISTS	
2:00-2:55 PM		Yeast Innovation: Old World Meets New World - Alan Storr and Cody Snyder, AB Biotek	Strategic Lessons From the Craft Beer Industry - Anna Nadasdy, MBM Group	Labor Law for Your Labor of Love: An Overview of Labor and Employment Law - Corey Day, Murphy, Campbell, Alliston and Quinn	
2:00-3:00 PM	TBA	Supplier Pop-Up Talks (tentative)			
2:15-3:15 PM 2:55-3:15 PM	Mirage	Raising Spirits Break			
3:15-4:10 PM		Sensory Analysis of Rye Varieties - Mike Swanson, Far North Spirits	How to Conduct Your Own Audit - Donald Snyder, Whiskey Systems	Panel Presentation on Trade Policy - Christine LoCascio (DISCUS), Eric Gregory (KDA), Angela Hofmann (Farmers for Free Trade), Scott Harris (Catoctin Creek)	
4:15-5:10 PM		Proof from the Lab: Distillations, Obscuration, and Their Effects on Gas Chromatography - Philip Gennette, BDAS LLC	Spirits Industry Year in Review - Kevin O'Brien (Zepponi & Company) and Brian Christensen (Artisan Spirit Magazine)	TTB, topic TBD	
5:15-6:30 PM	Great Lakes Promenade	Happy Hour Showcasing Minnesota's Finest Craft			
6:30-9:00 PM	Great Lakes Ballroom	Craft Spirits Judging Competition Awards Dinner			
TUESDAY, FEBRUARY 12TH					
7:30 AM-5:30 PM	Nicollet Promenade	Registration Desk Open			
8:00-10:00 AM	Nicollet	Meet the Candidates Breakfast Forum			
8:00-10:00 AM 8:00-10:00 AM	Lakeshore A & B St. Croix	Guild Roundtable - Open to all State Guild Leadership			
8:00 AM-4:00 PM	Exhibit Hall	Craft Beverage Lawyers Guild Exhibit Hall Open			
0.00 7.111 4.00 1 111	Extract Figure	ROOM: GREENWAY D	ROOM: GREENWAY A	ROOM: REGENCY	
10:00-10:55 AM		LET'S GET TANKED! - Scott Moore and Matt Taylor-Rennert, Dalkita	Advanced Acquisitions - Ryan Malkin (Malkin Law), Nick Papanicolaou (Pernod Ricard USA), Paul Hletko (FEW Spirits), Thomas Mooney (House Spirits), Townsend Ziebold (Cascadia Capital)	Working With the Media - Alexandra S. Clough, Gather PR	
11:00-11:55 AM		The Effects of Gin Preparation on Final Sugar Content - Joe Roberts, Avila University	Even if You're Not Planning to Sell Brian DeFoe, Lane Powell	Taking the Tasting Room Out of the Distillery - Noah Rothbaum (Daily Beast's Half Full), Ryan Malkin (Malkin Law), Christian Krogstad (House Spirits), Meredith Meyer-Grelli (Wigle Whiskey)	
11:00 AM-12:00 PM	TBA	Supplier Pop-Up Talks (tentative)			
12:00-1:00 PM 12:00-1:00 PM	Nicollet Mirage	Attendee/Vendor/Exhibitors Lunch Raising Spirits			
12:00-2:00 PM	Willage	Advisory Council Lunch Meeting (By Invitation On	nlv)		
1:00-1:55 PM		Maintaining Healthy Fermentations and How to Deal With High Alcohol Fermentations In Distilling - Maria Peterson, Scott Labs	The Future of the Craft Spirit Landscape - Dan Gasper, Andrew Beebe (Arlington Capital Advisors), Emily Pennington (Wine & Spirits Daily), JB Shireman	Spirits Brand Ambassadors: What Can They Do For You? - Tony Bagnulo and Marty Duffy (Glencairn)	
2:00-2:55 PM		Spent Distillers Grains: Nuisance or Value Proposition? - Kurt Rosentrater, Distillers Grain Technology Council	Does Diversity Matter in the World of Craft Spirits? - Karen Hoskin, Montanya Distillers	How to Build a Productive Sales Team - Bob Brown, Sales Systems Development	
2:00-3:00 PM	Lakeshore A & B	ACSA Safety Committee			
2:55-3:15 PM 3:15-4:10 PM		Break Farmer in the Still - Stephanie and Felicia Ohnmacht (Whiskey Sisters Supply), Aaron MacLeod (Hartwick College), Rob Masters (The	Insuring Safe Distilled Spirits Production - Key Process Controls That Impact DSP Insurance Availability and Pricing - Donald Seitz and Justin	How to Launch an RTD - Mark Shilling (Shilling Crafted) and Josh Mabrey (Uncle Billy's Spirits)	
4:15-5:10 PM		Family Jones), Gary Spedding (BDAS LLC) Single Farm, Single Variety, Single Vintage Malts for Spirit Production - Jason Parker, Copperworks Distilling	Yates, Cincinnati Insurance Company CSDP - Harry Kohlmann, Park Street	Stealing From The Big Boys (and Girls): Build a Killer Strategic Marketing Campaign Using Tips and Tricks Nicked from Million-Dollar Brands - Heather Greene	
5:30-8:00 PM	Great Lakes Ballroom	The Minnesota Toast		J. Crecite	
8:30-11:00 PM	Off-site: Xcel Energy Center 199 W Kellogg Blvd St Paul, MN 55102	y Center Minnesota Wild vs. Philadelphia Flyers (Tickets Available for Purchase)			